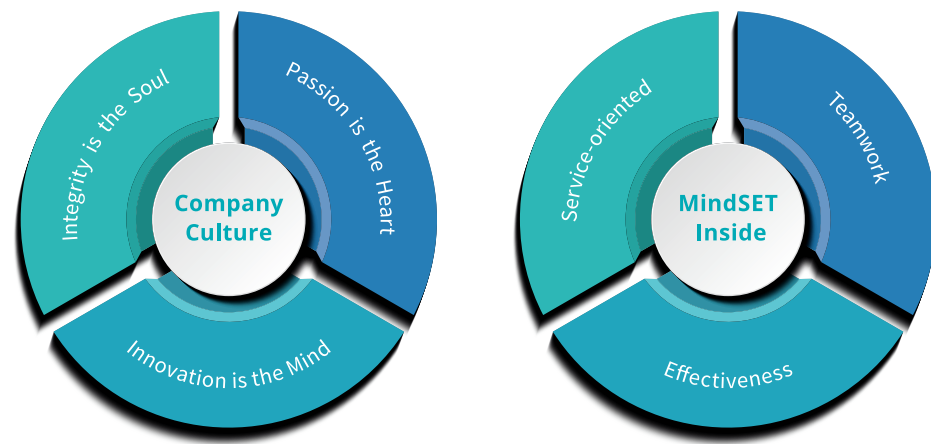


# About Axiomtek

Axiomtek has experienced extraordinary growth in the past 30 years because of our people, our years of learning which resulted in our tremendous industry experience, and our desire to deliver well-rounded, easy-to-integrate solutions to our customers. These factors have influenced us to invest in a growing team of engineers including software, hardware, firmware and application engineers. For the next few decades, our success will be determined by our ability to lead with unique technologies for AIoT and serve our key markets with innovatively-designed solution packages of hardware and software – coupled with unmatched engineering and value-added services that will help lessen the challenges faced by our systems integrator, OEM and ODM customers and prospects alike. We will continue to enlist more technology partners and increase collaborations with our growing ecosystem who are leaders in their fields. With such alliances, we will create synergy and better deliver solutions, value and the expertise our customers need.



## VISION

To be atop of the embedded computer industry, recognized by our partners as a trusted source of reliable products and dependable services

## MISSION

To empower IoT innovation with reliable products and trusted services

## VALUE SYSTEMS



### • PASSION

We are passionate about our vision, our goals and our commitment to serve our employees and customers.



### • INTEGRITY

We earn your trust through honest and ethical business practice.



### • INNOVATION

Our focus is on developing new products using the most advanced technologies and customer-based experiences.



### • PARTNERSHIP

We commit to long-term mutual success with customers, employees and stakeholders.



### • LEADERSHIP

Our goal is always to be the leader in our targeted markets.



### • DIVERSITY

We strive to diversify our products and services to serve specific industry needs.

## STRATEGIC BUSINESS FOCUS



### Automation

To be at the forefront of the automation industry with a comprehensive suite of industrial and embedded solutions embraced by customers seeking the highest level of reliability, trust, and confidence in extreme environmental and mission critical products.



### Retail

To support the retail industry's quest to be the best in class. Our advanced, feature-rich, easy-to-deploy retail computer products are formulated for cutting edge retail applications, delivering consistent, seamless positive shopping experiences through the use of technology.



### Medical

To offer best-in-class, high interoperability and easy-to-deploy medical-grade computing products to serve in the medical field-giving health care professionals the tools they need to accomplish their goals.



### Networking

To work with our customers on IIoT innovation and make the world better connected than ever before, we offer a complete network appliance portfolio, IT-OT cybersecurity convergence and flexible COTS customization services encompassing firewall, routing, VPN, vCPE, gateway, and edge intelligence.



### Transportation

To offer exceptional value with end-to-end solutions targeting municipal rail, bus, heavy-duty vehicle and marine applications. We strive to deliver highly operational, low carbon footprint systems to generate compelling analytics for a better and safer transportation experience.



### Gaming

To offer standard form factor x86-based embedded boards, fanless embedded systems, displays, and embedded OS support for gaming machine suppliers as well as system integration service and ODM/OEM service. We concentrate on keeping ourselves in line with the latest market trends of new generation gaming machines.





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## STRENGTHS AND SERVICES

### GLOBAL REACH

Axiomtek maintains a global network of international subsidiaries and distributors in more than 40 countries. Our offices can be found in 15 locations across the globe.



### GO GREEN

As a global citizen, Axiomtek is committed to providing green products that are in compliance with WEEE and RoHS legislations. Our Environmental Management System (EMS) complies with ISO 14001 standards.



### WORLDWIDE TECHNICAL SUPPORT

With our customer-focus approach, we ensure that our support staff and resources are available in all regions worldwide to provide real-time, responsive and effective technical support to our customers no matter where you are.



### QUALITY ASSURANCE

Axiomtek is a company with ISO 9001, ISO 14001, ISO 13485, and ISO 45001 certificates. Strict quality standards are maintained throughout our manufacturing processes to ensure that products endure rigorous quality checks at every stage during the



### PARTNERSHIP

As an Intel®, Microsoft®, AMD, NVIDIA® and NXP partner, Axiomtek has a strong awareness of market trends and can rapidly develop advanced applications that enhance the competitiveness of our customers.



### CUSTOMIZED SERVICE

Our creative concept of integrated services for embedded computing assures trusted delivery and valuable system integration from board-level design-in to system-level design for vertical markets in automation, transportation and much more.



## COMPANY RESOURCES

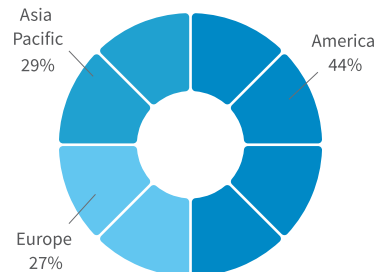
Founded in 1990, Axiomtek is a leading design and manufacturing company in the industrial computer and embedded field. Since our inception, Axiomtek has successfully gained worldwide recognition for our innovative designs and outstanding customer satisfaction. Our commitment to corporate social responsibilities is evident in our work environment as well as through our employee work ethics. We take pride and ownership in what we do through our commitment for excellence in quality and customer support.

### • Corporate Profile

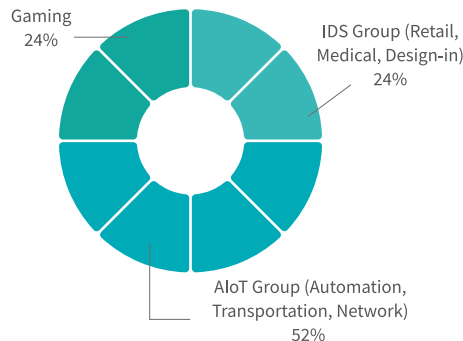
Established: May 1990  
Chairman & CSO: YT Yang  
Chief Executive Officer: Albert Huang  
Capital: \$26 million (USD)  
Facility Space: 17.095 m<sup>2</sup>(HQ)  
Employees: 760  
(including oversea employees: 185)

### • Sales Distribution

Product revenue  
breakdown by geography



Product revenue  
breakdown by vertical focus



### • Consolidated Revenue

- 2015 USD 151 million
- 2016 USD 149.5 million
- 2017 USD 133.2 million
- 2018 USD 167 million
- 2019 USD 158 million

### • Manufacturing Capability

#### PCBA Manufacturing & System Assembly

Taipei, Taiwan (7,919.7 m<sup>2</sup>)

4 SMT lines and N2 lead-free soldering system

2 DIP assembly lines

3 assembly lines and 3 cell lines

40,000 to 60,000 pieces of PCBA per month

20,000 pieces of systems per month

#### Manufacturing Capability & System Assembly

ShenZhen, China (2000 m<sup>2</sup>)

Chassis design

2 system assembly lines

3 assembly lines and 3 cell lines

1 dynamic burn-in room

6,000 to 8,000 pieces per month



## Company Profile